Welcome to PCACAC's 16th Annual Summer Institute So You Want to be Viewed as a Professional?

Session B2 Monday, July 15

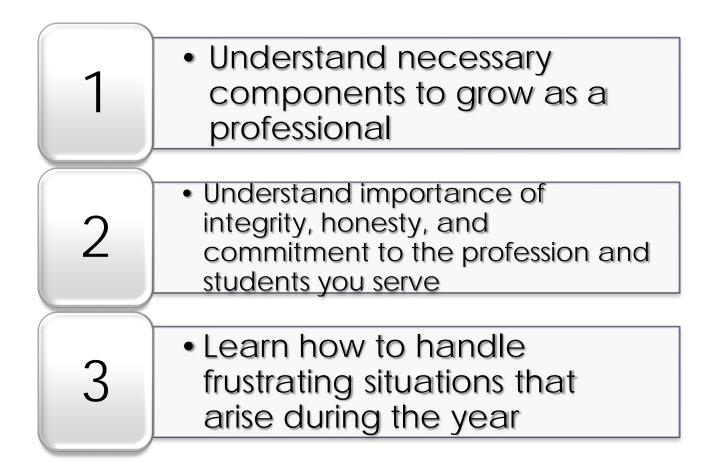




Presenter(s)/Panelist(s)

Presenter/Panelist	Contact information
Joel Lang Padua Academy	jlang@paduaacademy.org
Nick Orban University of Maryland	norban@umd.edu

Learning Objectives



Getting Out There

• College side

- Travelling, meeting counselors
- High School side
 - Visit campuses, attending breakfasts/events
- Everyone
 - Conferences/Professional development

Establishing Credibility

• Remembering to be honest while serving students

Handling Frustrations

- How do you handle frustrations or disagreements with the other side? How do you remain professional while managing frustrations?
- Horror stories and examples from our experience

Questions?

Please...

Complete a session evaluation via the mobile app before you leave.

Thank you!